

Cal-Mazz Golf Management Revenue Summary Report 2020

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2020
Green Fees	\$ 22,388												\$ 22,388
Tournament Revenue													-
Driving Range	3,240												3,240
Power Carts	16,760												16,760
Lessons													-
Other rental, repair	30												30
Pro Shop Merchandise	4,841												4,841
Food & Beverage	7,090												7,090
Gift Cards	395												395
Sales Tax	977												977
Other ~ Men's/Women's Club	5,680												5,680
Other ~ Annual Fee	13,310												13,310
Other ~ Pay on Account	1,097												1,097
Other ~ donations	60												60
Other ~ CC Tips	355												355
Other ~ Misc	86												86
TOTAL REVENUE	\$ 76,309	\$ -	\$ 76,309										

18 hole equivalent	1327	0	0	0	0	0	0	0	0	0	0	0	0	1,327
Average per 18 hole eq	\$ 57.50	#DIV/0!	\$ 57.50											
Golf, Range, Cart per 18 eq	\$ 31.94	#DIV/0!	\$ 31.94											

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:														
Per POSExpress	75,379													75,379
Prom Rounds Sold	(960)													(960)
Prom Rounds Redeemed	1,890													1,890
	76,309	-	-	-	-	-	-	-	-	-	-	-	-	76,309

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds revenue is recorded when the rounds are played, due to selling some in the previous year. All unplayed rounds will be recorded when they expire.

Cal-Mazz
Sierra Sage Golf Course

2020 Rounds of Play

\$\$	Jan	Feb	March	TOTAL
18 Green Fee				0
18 Junior				0
18 Senior				0
Winter 18	324			324
Winter Jr 18	2			2
Winter Sr 18	494			494
9 Hole Walk-Up				0
9 Hole Walk-Up Jr				0
9 Hole Walk-Up Sr				0
9 Hole Walk-Up Winter	118			118
9 Hole Walk-Up Jr Winter	11			11
9 Hole Walk-Up Sr Winter	284			284
Late Rate Adult				0
Late Rate Junior				0
Late Rate Senior				0
2nd 9 Adult				0
2nd 9 Junior				0
2nd 9 Senior				0
2nd 9 Winter Adult	3			3
2nd 9 Winter Sr	2			2
DAILY FEE SUBTOTAL:	1,238	0	0	1,238

Golden Annual	4			4
Adult Annual	99			99
Senior Annual	2			2
SC - Adult 10-Play				0
SC - Adult 25-Play				0
SC - Adult 9 Hole 10-Play				0
SC - Junior 18 Hole 10 Play				0
SC - Junior 9 Hole 10-Play				0
SC - Senior 10-Play	2			2
SC - Senior 25-Play				0
SC - Senior 9 Hole 10-Play	14			14
SC - Golden 9 Hole 10-Play				0
SC - Gold 18 Hole 10-Play				0
SC - Golden 25-Play				0
SC - Golden+ 10-Play				0
SC - Golden+ 25-Play				0
Promo Rounds Redeemed	135			135
Tournaments				0
Special Twilight				0
UNR Golf Team				0
High School				0
Misc. Comp	7			7
Birthday Comp				0
Employee Guest Winter	3			3
Employee Guest Summer				0
PGA Comp	11			11
Employee Comp	28			28
2-1 NNGA				0
2-1 West Coast Golf				0
Birdie Bug Ad				0
Red Dot				0
SPECIAL FEE SUBTOTAL:	305	0	0	305

TOTAL DAILY ROUNDS:	1,543	0	0	1,543
18-HOLE EQUIVALENT:	1,327	0	0	1,327

Cal-Mazz
Sierra Sage Golf Course

2020 Rounds of Play

\$\$	Jan	Feb	March	TOTAL
Walk Up 18	823	0	0	823
Walk Up 9	418	0	0	418
Twilight 18	0	0	0	0
Smart Cards 18	2	0	0	2
Smart Cards 9	14	0	0	14
Annuals	105	0	0	105
Tournaments	0	0	0	0
Misc 18	181	0	0	181
Misc 9				0
TOTAL:	1,543	0	0	1,543

Junior	286	0	0	286
Adult	547	0	0	547
Senior	525	0	0	525
Golden	4	0	0	4
Tourn, Misc	181	0	0	181
TOTAL:	1,543	0	0	1,543

18 Hole Equivalent 2020	1,327	-	-	1,327
18 Hole Equivalent 2019 (info only)	612	42	1,521	612
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	33,183
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	35,590
18 Hole Equivalent 2013 (info only)	394	1,814	2,789	36,152
18 Hole Equivalent 2012 (info only)	1,495	1,526	1,568	33,935
18 Hole Equivalent 2011 (info only)	1,410	1,133	814	32,138
Inc/Dec 2020 vs. 2019	715	(42)	(1,521)	715
Inc/Dec %	45%	-3%	-181%	2%

Days closed due to weather

Round Reconciled				
Per POSExpress	1,603			1,603
Annual Golden				-
Promo Green Fees	(60)			(60)
Senior Annual				-
SC - Adult 10-Play				-
SC - Adult 25-Play				-
SC - Adult 9 Hole 10-Play				-
SC - Junior 18 Hole 10 Play				-
SC - Junior 9 Hole 10-Play				-
SC - Senior 10-Play				-
SC - Senior 25-Play				-
SC - Senior 9 Hole 10-Play				-
SC - Golden 9 Hole 10-Play				-
SC - Gold 18 Hole 10-Play				-
SC - Golden 25-Play				-
SC - Golden+ 10-Play				-
SC - Golden+ 25-Play				-
Comp Birthday Round				-
9 hole board fee				-
Total Daily Rounds	1,543	-	-	1,543
	ties	ties	ties	ties

Bell-Men Golf Revenue Summary Report 2020

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2020 Total
DAILY FEE ROUNDS													
18 Green Fee	0												
18 Junior	0												
18 Senior	0												
18 Winter Green Fee	104												
18 Winter Junior	14												
18 Winter Senior	178												
18 Winter Twilight	303												
9 Winter Green Fee	447												
9 Green Fee	0												
9 Junior	0												
9 Senior	0												
Twilight 9 hole	0												
Late/Twilight - Adult	0												
Late/Twilight - Jr-Exec.	2												
Late/Twilight - Sr.	0												
YOC	15												
Groupon	0												
Tournaments	0												
DAILY ROUNDS SUBTOTAL	1063	0											
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	0												
Adult Annual-18 hole	140												
Jr. Annual-18 hole	1												
Senior/Golden Annual-9 hole	7												
Smart Card-9 Holes	2												
Smart Card-18 Holes	10												
Winter Annual	36												
ANNUAL/PASSES SUBTOTAL	196	0											
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	4												
Complimentary rounds-Promotion	0												
High School Team	0												
UNR Team	0												
EZLINKS TRADE	31												
Marshall/Employee	2												



Bell-Men Golf Revenue Summary Report 2020

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2020 Total
Green Fees	\$ 20,378.00												
Tournament Revenue	\$ -												
Driving Range	\$ 6,684.00												
Power Carts	\$ 14,398.74												
Service, Lesson, Rental & Repair	\$ 563.00												
Pro Shop Merchandise	\$ 5,736.01												
Food & Beverage	\$ 14,638.94												
Gift Cards	\$ 538.00												
Sales Tax	\$ 1,498.50												
Men's/Women's Club	\$ 470.00												
Annual Passes/Fees	\$ 21,250.00												
Other-Tips	\$ 1,438.85												
Smart Card Tender (non-revenue)	\$ 331.49												
Other-Misc.	\$ -												
TOTAL REVENUE	\$ 87,925.53	\$ -											
PMT Due to County (13% of green fees)	\$ 5,411.64	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Rounds of Play													
Rounds Sold-all categories	1296												
Non-Revenue Rounds	37												
CIP Round Counts	1259												
CIP Total Fund	\$ 2,518.00												
Total Rounds of Play	1296	0	1296										

Notes/Explanations:														
Equipment Lease Expense (Per Month)	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	3,758.04
TOTAL DUE TO COUNTY	\$ 5,724.81	\$ 313.17												



JAN. '20

SPECIAL ROUNDS SUBTOTAL	37	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL ROUNDS	1296	0	0	0	0	0	0	0	0	0	0	0	0
18 Hole Equivalent	1068	0	0	0	0	0	0	0	0	0	0	0	0
CIP Rounds	1259	0	0	0	0	0	0	0	0	0	0	0	0

Notes/Explanations: